

HONORABLE RONALD B. LEIGHTON

UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON  
AT TACOMA

MARINA RODRIGUEZ,

Plaintiff,

v.

NANCY A. SMITH & ASSOCIATES,

Defendant.

CASE NO. No. 3:12-cv-5252-RBL

ORDER GRANTING REASONABLE  
ATTORNEYS' FEES AND COSTS

[Dkt. #8]

THIS MATTER is before the Court on Plaintiff's Petition for Attorneys' Fees and Costs [Dkt. #8]. Marina Rodriguez sued Nancy A. Smith & Associates under the Fair Debt Collection Practices Act (FDCPA). Plaintiff accepted an offer of judgment of \$1,001.00 plus costs and reasonable attorneys' fees as set by the Court. The parties dispute the amount of reasonable fees.

**I. BACKGROUND**

Plaintiff seeks \$4,319.50 in attorneys' fees plus \$425.00 in costs. She says the case would have resolved if Defendant would have participated in settlement negotiations before she filed her complaint. Defendant argues that Plaintiff's fee request is unreasonable because she made excessive demands and refused to disclose the number of hours in the case and the hourly rate—information necessary for Defendant to gauge the reasonableness of the fee request. Defendant does not dispute the \$425.00 in costs.

1 Prior to filing the complaint, Plaintiff made three attempts to settle the case, with offers  
2 increasing from \$4,250.00 to \$4,500.00. Pl.'s Fee Pet., Dkt. #8 at 2. Defendant did not respond.  
3 *Id.* After filing the complaint, Plaintiff again offered to settle, this time for \$4,750.00. *Id.* The  
4 next day, Defendant requested Plaintiff's counsel's hourly rates and the number of hours spent  
5 on the case. *Id.* Plaintiff's counsel did not provide that information. *Id.* at 3. A week later,  
6 Defendant made an offer of judgment for \$1,001.00 plus costs and reasonable attorneys' fees as  
7 set by the Court. *Id.*

8 Plaintiff informed Defendant that she intended to accept the \$1,001.00 offer and  
9 demanded \$3,000.00 in fees and costs. *Id.* Defendant again requested counsels' rates and hours,  
10 but was not given that information. *Id.* Defendant then offered to pay \$1,500.00 in fees and  
11 costs, conditioned on the disclosure of Plaintiff's counsels' rates and hours. Def.'s Resp., Dkt.  
12 #10 at 3. Plaintiff's counsel again would not provide that information. *Id.* Defendant told  
13 Plaintiff it calculated its offer by estimating five to ten hours of work at rates between \$170 and  
14 \$250 per hour. Def.'s Resp., Dkt #11, Exh. E-1 at 2. Plaintiff did not challenge Defendant's  
15 estimates or make a counter offer. *Id.* Instead, she accepted the offer of judgment and filed her  
16 fee petition with the Court. Pl.'s Fee Pet., Dkt. #8 at 3.

17 Saying that the parties did not communicate well during the negotiation of this case is an  
18 understatement, and the Court finds no reason why either party should benefit from that failure.

## 19 II. DISCUSSION

20 The FDCPA contains a mandatory fee-shifting provision that awards a plaintiff "the costs  
21 of the action, together with a reasonable attorney's fee as determined by the court" against a debt  
22 collector. 15 U.S.C. § 1692k(a)(3). "The reason for mandatory fees is that congress chose a  
23 'private attorney general' approach to assume enforcement of the FDCPA." *Camacho v.*  
24 *Bridgeport Financial, Inc.*, 523 F.3d 973, 978 (9th Cir. 2008), quoting *Tolentino v. Friedman*, 46

1 F.3d 645, 651 (7th Cir. 1995). FDCPA plaintiffs “seek to vindicate important ... rights that  
 2 cannot be valued solely in monetary terms ... and congress has determined that the public as a  
 3 whole has an interest in the vindication of statutory rights.” *Tolentino*, 46 F.3d at 652, quoting  
 4 *City of Riverside v. Rivera*, 477 U.S. 561, 571 (1986).

5 The parties agree that Plaintiff is a prevailing party. The only issue before the Court is  
 6 the amount of reasonable attorneys’ fees and costs to be award to Plaintiff.

### 7 **A. Reasonable Fees**

8 In FDCPA cases, “[d]istrict courts must calculate awards for attorneys’ fees using the  
 9 ‘lodestar’ method.” *Ferland v. Conrad Credit Corp.*, 244 F.3d 1145, 1149 n.4 (9th Cir. 2001)  
 10 (citations omitted). “The ‘lodestar’ is calculated by multiplying the number of hours the  
 11 prevailing party reasonably expended on the litigation by a reasonable hourly rate.” *Morales v.*  
 12 *City of San Rafael*, 96 F.3d 359, 363 (9th Cir. 1996).

13 After determining the lodestar figure, the Court then determines whether to adjust the  
 14 lodestar figure up or down based on any *Kerr* factors that have not been subsumed in the lodestar  
 15 calculation.<sup>1</sup>

#### 16 ***1. Reasonable Hourly Rate***

17 In determining hourly rates, the Court must look to the “prevailing market rates in the  
 18 relevant community.” *Bell v. Clackamas County*, 341 F.3d 858, 868 (9th Cir. 2003). The rates  
 19 of comparable attorneys in the forum district are usually used. *See Gates v. Deukmejian*, 987

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21 <sup>1</sup> The twelve *Kerr* factors are: (1) the time and labor required, (2) the novelty and difficulty of the questions  
 22 involved, (3) the skill requisite to perform the legal service properly, (4) the preclusion of other employment by the  
 23 attorney due to acceptance of the case, (5) the customary fee, (6) whether the fee is fixed or contingent, (7) time  
 24 limitations imposed by the client or the circumstances, (8) the amount involved and the results obtained, (9) the  
 experience, reputation, and ability of the attorneys, (10) the ‘undesirability’ of the case, (11) the nature and length of  
 the professional relationship with the client, and (12) awards in similar cases. *Kerr v. Screen Extras Guild, Inc.*, 526  
 F.2d 67, 69-70 (9th Cir. 1975), *cert. denied*, 425 U.S. 951 (1976). These considerations are consistent with  
 Washington Rule of Professional Conduct 1.5.

1 F.2d 1392, 1405 (9th Cir. 1992). In making its calculation, the Court should also consider the  
2 experience, skill, and reputation of the attorney requesting fees. *Schwarz v. Sec’y of Health &*  
3 *Human Servs.*, 73 F.3d 895, 906 (9th Cir. 1995). The Court may rely on its own knowledge and  
4 familiarity with the legal market in setting a reasonable hourly rate. *Ingram v. Oroudjian*, 647  
5 F.3d 925, 928 (9th Cir. 2011).

6 Plaintiff proposes rates of \$175 to \$335 per hour for attorneys, \$135 for law clerks and  
7 paralegals, and \$100 for legal assistants. Pl.’s Fee Pet., Dkt. #8, Exh. M at 2. To support these  
8 rates, Plaintiff submitted affidavits from four of her attorneys and law clerks (Exh. O, T, and U),  
9 a 2010-2011 Consumer Law Attorney Fee Survey (Exh. P), the U.S. Attorney’s “Laffey Matrix”  
10 (Exh. Q), and a declaration from another consumer law attorney (Exh. R).

11 None of these documents are persuasive. Defendant correctly points out that Plaintiff’s  
12 counsels’ declarations do not address the relevant community—the Western District of  
13 Washington. The consumer law attorney’s declaration states that he is an active attorney in  
14 Illinois and California, but not in Washington, and he does not even offer an opinion as to the  
15 prevailing fee in this district. Friedman Decl., Dkt. 8, Exh. R at 1.

16 The *Laffey* matrix is equally unhelpful, as it “is an inflation-adjusted grid of hourly rates  
17 for lawyers of varying levels of experience in Washington, D.C.” *Prison Legal News v.*  
18 *Schwarzenegger*, 608 F.3d 446, 454 (9th Cir. 2010). According to the Ninth Circuit, “just  
19 because the *Laffey* matrix has been accepted in the District of Columbia does not mean that it is a  
20 sound basis for determining rates elsewhere, let alone in a legal market 3,000 miles away.” *Id.*

21 Plaintiff also relies on the 2010-2011 Consumer Law Attorney Fee Survey, which shows  
22 that the average billing rate for consumer law firms in the Pacific Region (Alaska, Hawaii,  
23 Oregon, and Washington) with more than five attorneys is \$356 per hour. However, the figure  
24 Plaintiff cites does not account for the experience, ability, or reputation of the individual

1 attorney.<sup>2</sup> The Survey does provide rates based on years of experience. The average rate for  
2 Pacific Region attorneys with less than 1 year of experience in consumer law is \$162; 1-3 years  
3 is not provided; 3-5 years is \$212; 6-10 years is \$244; and 11-15 years is \$257. Fee Survey, Dkt.  
4 #8, Exh. P at 25. However, it does not break those rates down by individual state. Therefore, the  
5 Survey provides some guidance, but it is not conclusive.

6 Mr. Meyers, a founding partner of Plaintiff's firm, requests a rate of \$335. Because he  
7 does not indicate how long he has practiced law, the Court will assume his experience is similar  
8 to Mr. Weisberg, another founding partner, who has practiced since 2000. Defendant points out  
9 that Meyers requested a \$265 rate in a 2010 District of Oregon case. *Daley v. A & S Collection*  
10 *Assoc., Inc.*, No. CV-09-946-ST, at \*5 (D. Or. Dec. 10, 2010). He does not indicate why his rate  
11 jumped from \$265 in 2010 to \$335 in 2012.

12 Mr. Kurz also requests a \$335 rate. He graduated from law school in 2001. In the *Daley*  
13 case, Kurz requested, and was granted, a \$175 rate. *Id.* Kurz fails to explain this significant  
14 increase from \$175 to \$335. Oregon rates are similar enough to rates in this district to provide  
15 some guidance here.

16 Mr. Lamb requests a \$175 rate. During his work on the case, he had less than one year of  
17 experience at the firm. The requested rate for law clerks and paralegals is \$135 and the  
18 requested rate for legal assistants is \$100.

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21 <sup>2</sup> Indeed, the survey itself cautions that:

22 "An hourly rate is commonly impacted by several factors, including years of practice, firm size,  
23 practice location, degree of practice concentration, reputation, advertising, personal client  
relationships, and other factors. As a result, the information presented here is for informational  
purposes only and may or may not be indicative of a particular attorney's reasonable hourly rate  
without further, more detailed analysis of the available and other data."

24 Fee Survey, Dkt. #8, Exh. P at 7-8. (Because the Survey version in ECF is largely unreadable, page numbers are  
taken from an online version, available at <http://www.lb7.uscourts.gov/documents/ILSD/11-53.pdf>).

1 By analyzing the figures discussed above, the Court adopts the following rates for  
2 Plaintiff's attorneys: Mr. Meyers at \$265, Mr. Kurz at \$225, and Mr. Lamb at \$160. The Survey  
3 indicates that the average rate for paralegals is \$100. Fee Survey, Dkt. #8, Exh. P at 52. The  
4 Court sets a \$100 rate for paralegals and law clerks and an \$80 rate for legal assistants.

## 5 **2. Reasonable Number of Hours**

6 After determining the reasonable hourly rate, the Court must determine the number of  
7 hours reasonably expended on the litigation. "By and large, the court should defer to the  
8 winning lawyer's professional judgment as to how much time he was required to spend on the  
9 case; after all, he won, and might not have, had he been more of a slacker." *Moreno v. City of*  
10 *Sacramento*, 534 F.3d 1106, 1112 (9th Cir. 2008). In determining the reasonable number of  
11 hours, the Court may exclude those hours that are excessive, redundant, or otherwise  
12 unnecessary. *Hensley v. Eckerhart*, 461 U.S. 424, 434 (1983); *Welch v. Metropolitan Life Ins.*  
13 *Co.*, 480 F.3d 942, 946 (9th Cir. 2007).

14 Defendant argues that Plaintiff should only be awarded the 10.2 hours it spent on the  
15 merits, and not the 14.2 hours spent preparing its fee petition because it was unreasonable for  
16 Plaintiff to refuse to provide any billing records. Although Plaintiff was successful, had her  
17 counsel been more reasonable in pursuing settlement, the cost of this litigation would have been  
18 substantially reduced. At best, Plaintiff could recover a statutory penalty of \$1,000.00, actual  
19 damages, and attorneys' fees and costs. Now she seeks attorneys' fees that are more than four  
20 times the amount of damages she recovered. The Court recognizes that applying a rule of  
21 proportionality "would make it difficult, if not impossible, for individuals with meritorious  
22 [FDCPA] claims but relatively small potential damages to obtain redress from the courts." *City*  
23 *of Riverside v. Rivera*, 477 U.S. 561, 578 (1992) (affirming fee award nearly seven times the  
24 amount of damages). However, the fee must still be reasonable in light of the record as a whole.

Plaintiff's counsel's failure to engage in a good faith settlement of the fee amount appears to be motivated by the prospect of billing more hours on a claim with very small potential damages. This cannot be condoned by the Court. Plaintiff's counsel may not be required to provide Defense counsel with its detailed billing records, but there is no reason that they could not at least respond to Defendant's hour and rate estimates (especially when they knew these records would later be submitted in their fee petition). Of course Plaintiff's counsel is not entirely to blame, since Defendant failed to respond to settlement offers prior to the filing of the complaint. Therefore, the Court will not exclude all of Plaintiff's hours spent the fee request. Still, based on the results obtained and the clear unwillingness to communicate, a sizeable portion must be excluded as unreasonable and unnecessary. Accordingly, the total attorney fee award is reduced by 25%.

The lodestar amount for the work performed by Plaintiff's counsel is \$2,434.12, calculated by multiplying each employee's reasonable rate by his number of hours:

Employee	Position	Requested Rate	Reasonable Rate	Hours	Total
Marshall Meyers	Attorney	\$335	\$265	1	\$265.00
Dennis Kurz	Attorney	\$335	\$225	3.7	\$832.50
Robert John Lamb	Attorney	\$175	\$160	3.5	\$560.00
Brad Buhrow	Law Clerk	\$135	\$100	1	\$100.00
Eric Awerbuch	Law Clerk	\$135	\$100	11.4	\$1,140.00
Tremain Davis	Paralegal	\$135	\$100	.6	\$60.00
Cathy Bopp	Paralegal	\$135	\$100	.5	\$50.00
Sonya Rodriguez	Paralegal	\$135	\$100	1.1	\$110.00
Lydia Bultemeyer	Legal Asst.	\$100	\$80	1.5	\$120.00
Gloria Ramirez	Legal Asst.	\$100	\$80	.1	\$8.00
				Subtotal	\$3,245.50
				25% reduction	- \$811.38
				<b>TOTAL</b>	<b>\$2,434.12</b>

